







# 

Sales training material

• New KX060-5 / U56-5 versus:

- Kubota KX057-4 / U55-4
- New KX060-5 / U56-5 versus:
  - Yanmar SV60
  - Takeuchi TB260
  - Hitachi ZX55
  - > CAT 305.5 E2CR







## Presentation

Par1. Comparison: KX060-5/U56-5

VS KX057-4/U55-4

Part2. Comparison with competitor's machines

Part3. VAL overview





# Part 1 Comparison : KX060-5/U56-5 VS KX057-4/U55-4







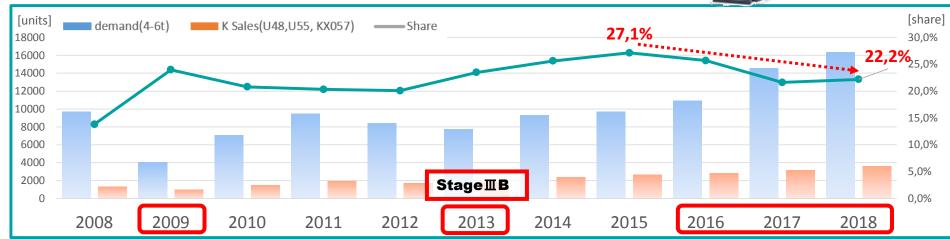






#### **Business situation in 5-6t class.**



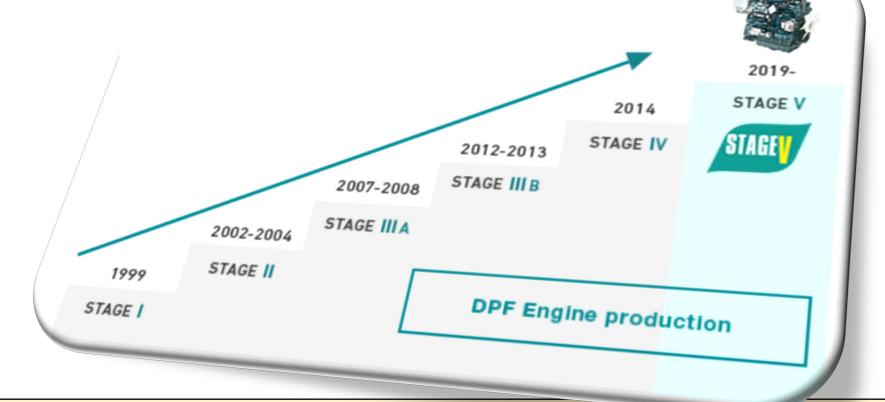






#### Stage V engine exhaust emission regulation

## Stage V started in 2019.



Need the new machine to comply stage V.





#### **Evaluation of our current machines from the market**



## Positive points of current machine

Most customers were satisfied with basic spec. for 5 - 5.5 t.

- machine size
- machine performance
- smooth operation



## Succeed KUBOTA's strong points





#### **Evaluation of our current machines from the market**



## Negative points of current machine

**Current Kubota machines is behind to** competitors from the point of view of operator comfortability.

- CAB space
- Noise
- User interface (panel, console)





Realize the advanced operator comfortability.





#### **Product Concept**



Safety

Design quality

Serviceability



#### **Summary of main sales points (Exterior front)**

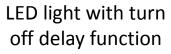
Arm safety valve STD



Third line hydraulic return









StageV engine



on the top frame



CEE







#### **Summary of main sales points (Exterior rear)**

Rear-view camera



Radiator and oil cooler side by side layout

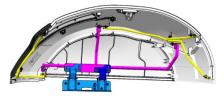




Wide vertical open bonnet



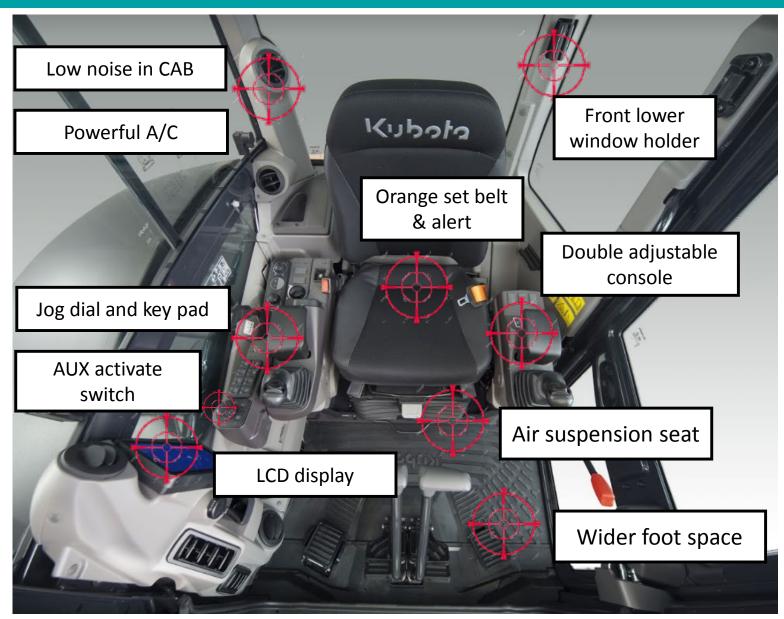
Bonnet with support frame







#### **Summary of main sales points (In CAB)**







# **Index of Part1 Comparison : KX060-5/U56-5** VS KX057-4/U55-4

- I . Specification and Performance Data
- II . New functions and improved points
  - II -1 Environmental conservation
  - II -2 Comfortability and Utility (Cabin)
  - II -3 Comfortability and Utility (Operation)
  - II -4 Safety equipment
  - II -5 Serviceability
  - II -6 Design quality





# **Index of Part1**

**Comparison : KX060-5/U56-5** 

VS KX057-4/U55-4

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#### KX060 / U56 vs KX057 / U55 basic info

Model version		KUBOTA	KUBOTA	
	Model version		KX057	KX060
Production	country		Japan	Japan
Tall andres			Conventional	Conventional
Tail swing	an swing		(290mm)	(290mm)
0			5545	5635
Operating w	/eight(cabin/rubber shoe)	)	(long arm)	(long arm)
Arm length	(short/long)	mm	1570 / 1820	1570 / 1820
Bucket	Width	mm	650	600
	Weight(Bucket)	kg	135	119
Engine	Supplier		KUBOTA	KUBOTA
	Туре		V2607-DI	V2607-CR-E5-BH2
	Emission		stageⅢB	stageV
			33.8	35.0
	Power(Net)	kW	(ISO9249)	(ISO9249)
			(10032.13)	(15052 15)
	Engine speed	rpm	2200	2200
	Cylinders	No.	4	4
	HYD System		3P LS	3P LS
Pump	Туре		var2,gear1	var2,gear1
	Displacement P1/P2	L/min	56.1×2	56.1×2
	Displacement P3	L/min	37	37

KUBOTA	KUBOTA
U55	U56
Japan	Japan
Short tail	Short tail
(65mm)	(85mm)
5400	5595
1570	1635
600	600
130	119
KUBOTA	KUBOTA
V2607-DI	V2607-CR-E5-BH2
stageⅢB	stageV
33.8	35,0
(ISO9249)	(ISO9249)
2200	2200
4	4
3P LS	3P LS
var2,gear1	var2,gear1
56.1×2	56.1×2
37	37



Basic specifications of new 5t models such as engine power and hydraulic system are same as current ones.





## KX060 / U56 vs KX057 / U55 dimensions

Model version	KUBOTA KX057	KUBOTA KX060	
Overall length (short arm / long arm)	mm	5505 / 5520	5490 / 5520
Overall height	mm	2550	2550
Overall width(crawler)	mm	1960	1960
Ground clearance	mm	310	310
Crawler length	mm	2500	2500

KUBOTA U55	KUBOTA U56
5500	5490
2550	2550
1960	1960
310	310
2500	2500



The machine dimensions of new machines are basically same as current ones.

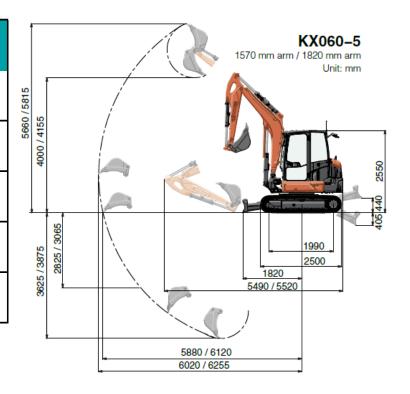




#### KX060 / U56 vs KX057 / U55 working range

Model version		KUBOTA KX057	KUBOTA KX060	
Max digging height (short arm/long arm)	mm	5665 / 5820	5660 / 5815	
Max dump height (short arm/long arm)	mm	4005 / 4160	4000 / 4155	
Max digging radius (short arm/long arm)	mm	6025 / 6260	6020 / 6255	
Max digging radius at GL (short arm/long arm)	mm	5880 / 6130	5880 / 6120	
Max digging depth (short arm/long arm)	mm	3630 / 3890	3625 / 3875	

KUBOTA U55	KUBOTA U56
5665	5670
4005	4000
6105	6105
5960	5965
3630	3630



The working range of new 5t machines are basically same as current one.





#### KX060 / U56 AUX 1 & 2

Model version		KUBOTA KX057	KUBOTA KX060	
	Max. flow rate	I/min	75.0	75.0
	Hydraulic pressure	Мра	20.6	20.6
	Direct return to tank		Mechanical	cal <b>Electrical</b>
AUX1	Proportional			Yes
	Adjustable (flow rate)		Yes	Yes
	How to make flow adjustment		Panel	Panel
	Holding function	(flow rate) ke flow adjustment nction	Yes	Yes
	Max. flow rate	l/min	37	37
	Hydraulic pressure	Мра	19.1	19.1
AUX2	Proportional		Yes	Yes
	Adjustable (flow rate)		Yes	Yes
	How to make flow adjustn	nent	Panel	Panel

KUBOTA	KUBOTA
U56	U55
75.0	75.0
20.6	20.6
Electrical	Mechanical
Yes	Yes
Yes	Yes
Panel	Panel
Yes	Yes
37	37
19.1	19.1
Yes	Yes
Yes	Yes
Panel	Panel



Basic AUX functions are same as current ones, but third line hydraulic return can be controlled electrically on control panel.





#### KX060 / U56 cylinder speed

Ma	Model version			KUBOTA
Model Version			KX057	KX060
Boom speed*	up/down	sec	2.6 / 3.3	2.7 / 3.2
Arm speed*	crowd/dump	sec	2.9 / 2.7	2.6 / 2.6
Bucket speed*	crowd/dump	sec	2.8 / 1.9	2.8 / 2.0
Dozer speed*	(Full)up/down	sec	2.0 / 2.7	2.0 / 2.8
Swivel speed*	(L/R)	rpm	9.1	9.4

KUBOTA	KUBOTA
U55	U56-5
2.8 / 3.4	2.8 / 3.1
3.1 / 2.7	2.6 / 2.8
2.9 / 2.0	2.7 / 1.9
2.0 / 2.8	2.0 / 2.8
9.1	9.2

Thanks to arm regeneration circuit, the arm crowd speed of KX060 / U56 is faster than current models.







<sup>(\*)</sup>Actual measured figure

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## **Summary of new functions**

Functi	ons / Equipment	U55	U56	KX057	KX060
	Enlarged&Closed CAB	-	std	-	std
	Air suspension seat	-	L model	-	L model
	Double adjustable console	-	std	-	std
Comfort &	7" Color LCD monitor	-	std	-	std
Utility (CAB)	Key pad & Jog dial - std -  Air conditioning - L model - L  Mobile phone strage space - std -  Front lower window strage	std			
	Air conditioning	-	L model	-	L model
Moi Fro spa	Mobile phone strage space	-	std	-	std
	Front lower window strage space	-	std	-	std
	Rear view camera	-	opt	-	opt
Comfort &	AUX activate switch on right pilot lever	-	std	-	std
Utility	Erectrical third line	_	M & L	_	M&L
(operation)	hydraulic return		model		model
	Work light turn off delay	_	std	-	std
	Air suspension seat  Double adjustable console 7" Color LCD monitor  Key pad & Jog dial  Air conditioning  Mobile phone strage spac  Front lower window strage space  Rear view camera  AUX activate switch on right pilot lever  Erectrical third line hydraulic return	-	std	-	std

Functions / Equipment		U55	U56	KX057	KX060
	High visibility seat belt with warning alert	-	std	-	std
Sofoty	Arm safety valve	opt	std	opt	std
Safety	Harness for green beacon ready	-	std	-	std
	Tie down on upper frame	-	std	-	std
Service ability	Vertical opened rear bonnet	-	std	-	std
	Radiator, Oil cooler side by side layout	1	std	1	std
	Double fuel filter	-	std	_	std
	Bolt on handrail on CAB	-	std	-	std





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## II -1. Environmental conservation





#### **Stage V engine**

#### KX060 / U56



DOC + DPF

Regeneration interval

About 60 hour(\*)

+200% UP

**VS Previous Kubota DPF(20h)** 



**Ash Cleaning** interval

6000 hour(\*)

+100% UP **VS Previous Kubota DPF** (3000h)

(\*)Actual interval would be changed depending on the working condition.

New 5t models comply with stage V regulation.





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# II -2. Comfortability and Utility (Cabin)





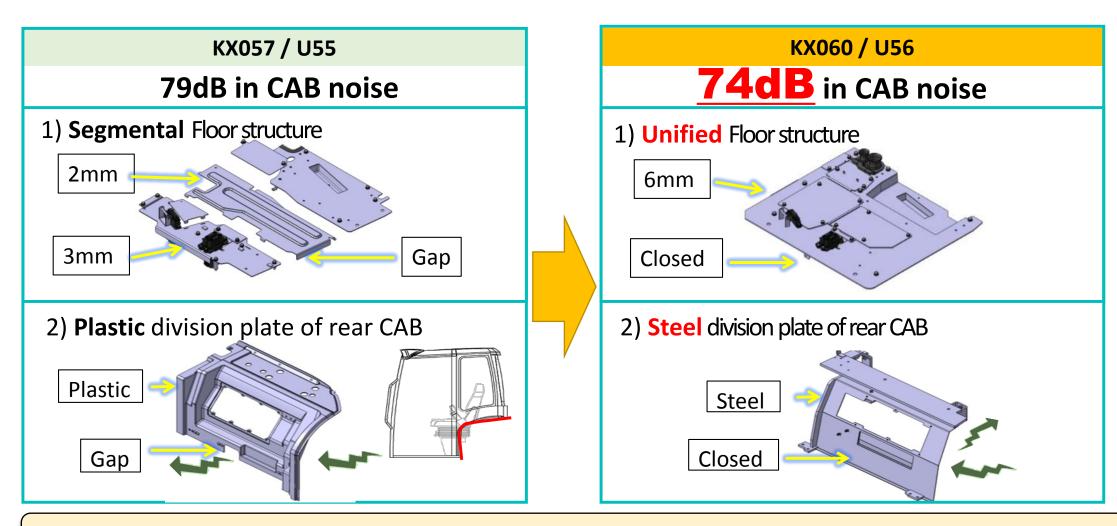


# **CAB** structure





#### **New CAB structure for noise reduction**

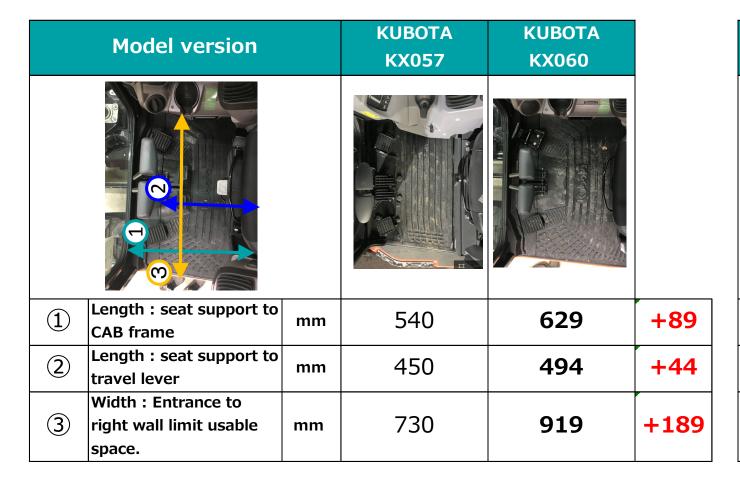


New CAB structure reduce the annoying noise for Operator.





#### **Foot space**



KUBOTA U55	KUBOTA U56	
503	530	+27
390	410	+20
730	919	+189

#### Enlarged foot space realizes more comfortable operation.





#### New foot pedal shape

#### KX057 / U55



- 1) Toes hit the front glass.
- 2 The bend of pedal is too sharp. Operator feels cramped.

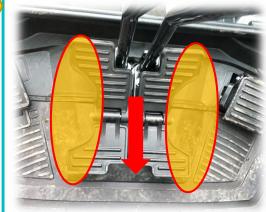


3When operator use foot pedal for traveling, the travel levers touch to the knee.

#### KX060 / U56



- 1 The pedal size has been bigger for idle foot position.
- 2 The bend of pedal has become more gentle.
- 3 Heel position has been newly set to avoid hitting the knee with travel lever.

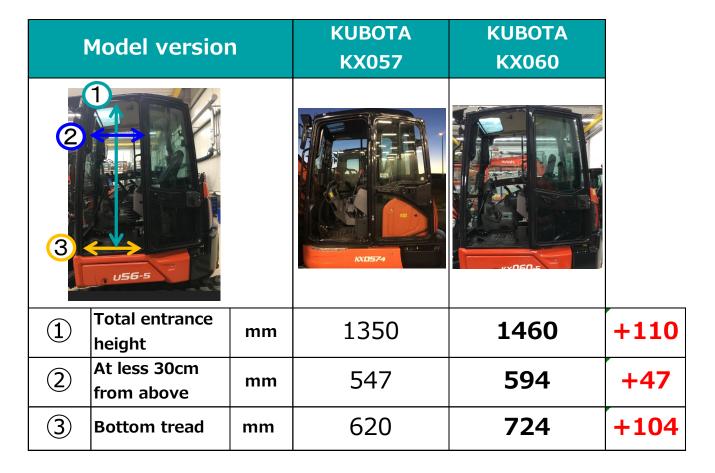


New pedal shape doesn't give the narrow feeling and reduce the stress for operator.





#### Wider entrance



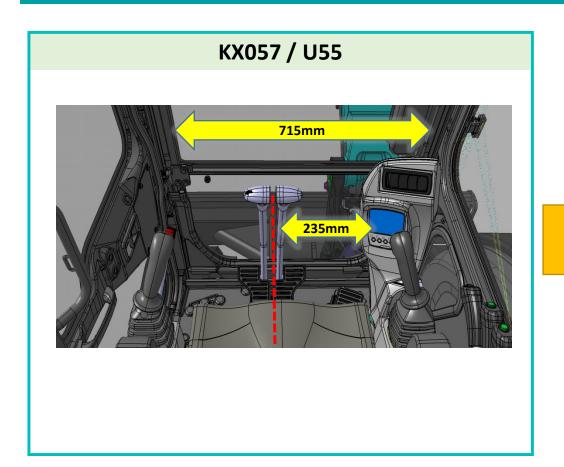
KUBOTA U55	KUBOTA U56	
LISS-4	U56-5	
1350	1460	+110
473	485	+12
544	583	+39

Wider entrance provide easier getting on / off the machine.

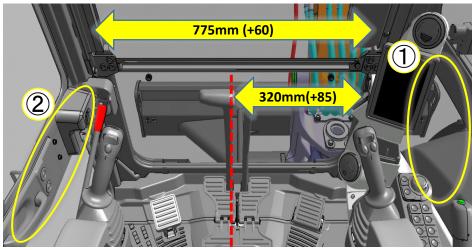




#### Improved visibility (Front glass)







Wider Glass area in CAB: +20%

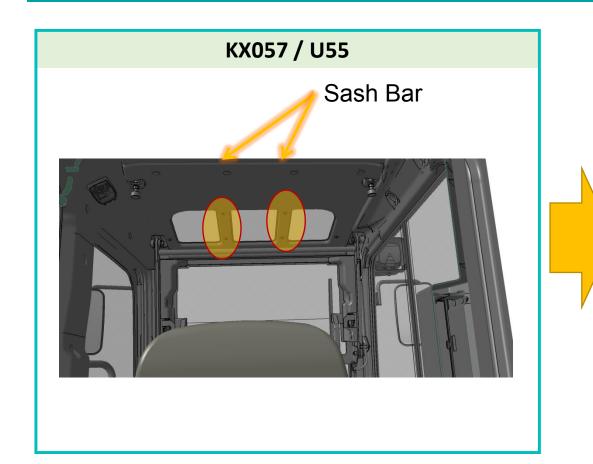
Thanks to: ①New right side lower window ②Narrow door frame

New 5t machines ensure superior visibility. It helps more precise and comfortable operation.





#### Improved visibility (Top window)



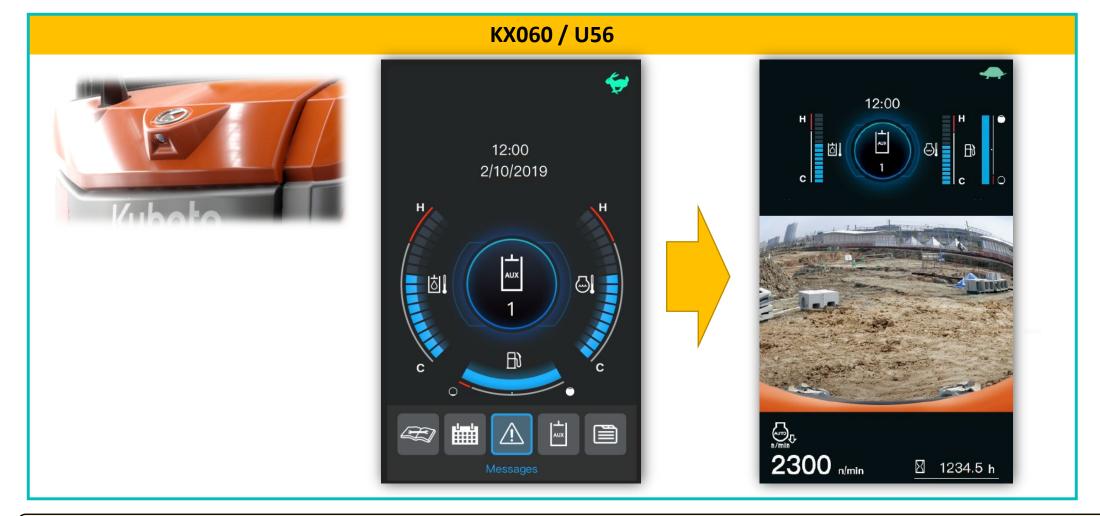


New top window gives the better visibility in dumping operation.





#### Rear-view camera



New rear-view camera can support the operator's view.







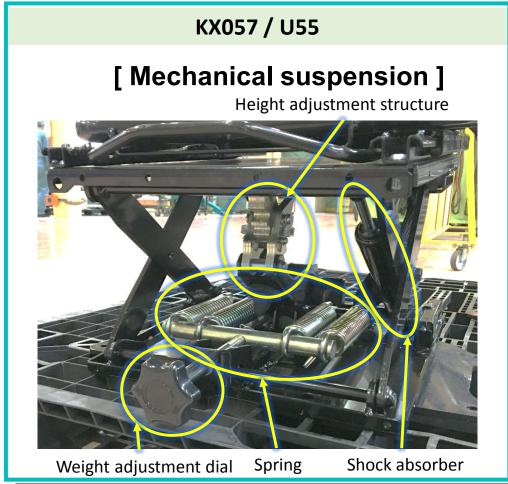
# Seat

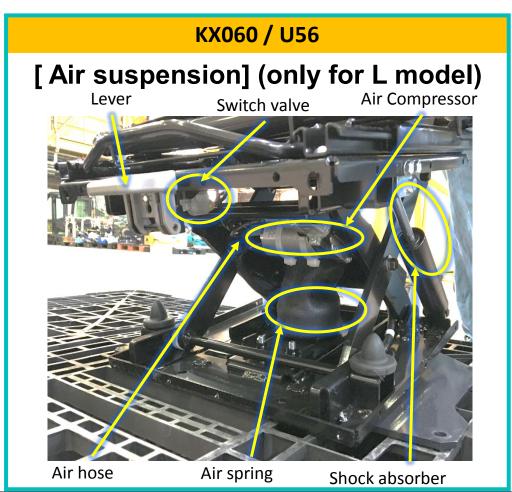






## Air suspension seat





Air suspension seat provides comfort and easy height adjustment by air compressor.





## Double adjustable console

#### KX060 / U56





Not only seat but also console can be moved.

Double adjustable console offers best position to any operators.







# Display & Console







# New right side console

#### KX057 / U55



The switches are in disorder.

#### KX060 / U56



The Switches and Jog dial are concentrated near the right arm rest.

The concentrated switches and jog dial realize less fatigue and easier and quicker access.





# **New LCD color display**

#### KX057 / U55



Monochrome display

#### KX060 / U56



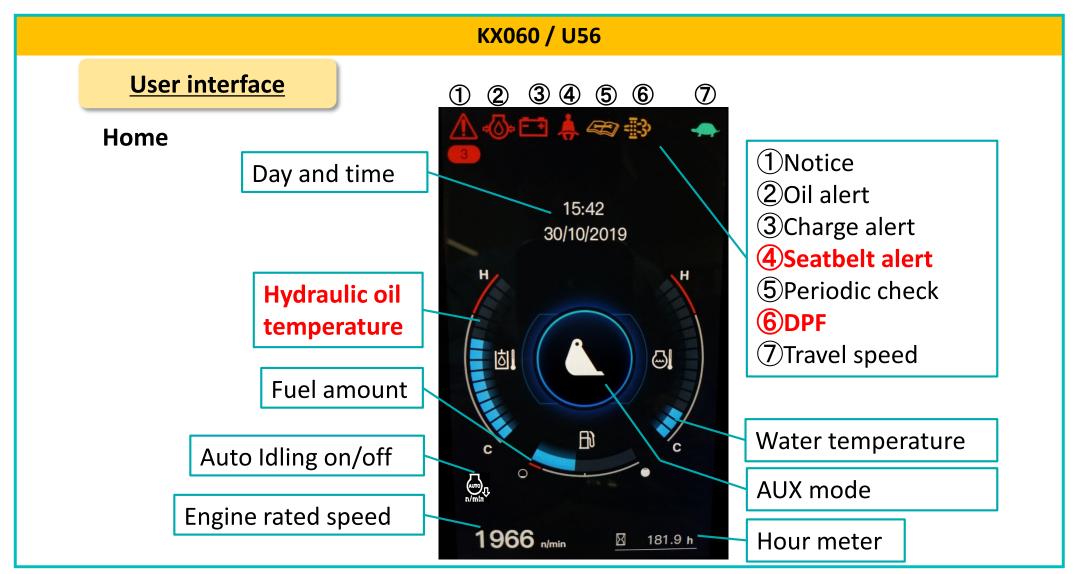
- 7"Full color display
- Brightness is adjustable (Manual adjust & Auto adjust connecting to working lights)

New digital display provides the superior visibility.





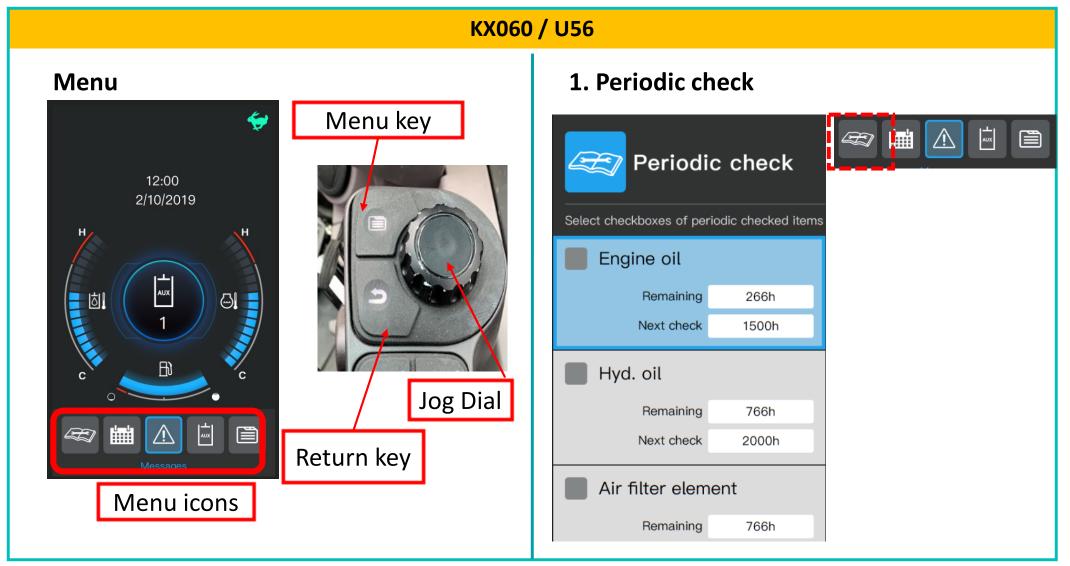
## **New Digital Panel (Home screen)**







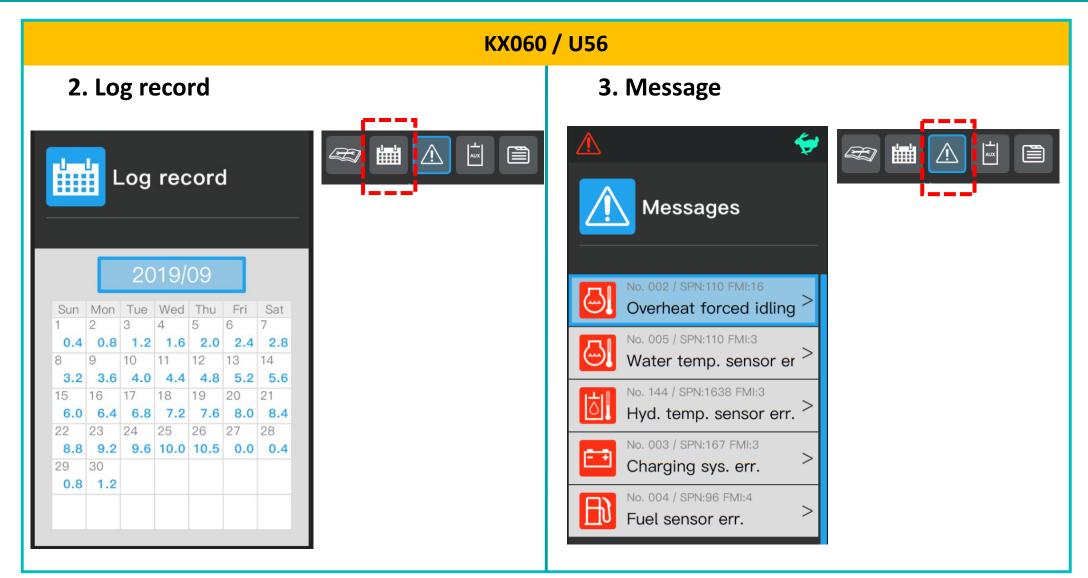
## New Digital Panel (Menu screen & Menu icons)







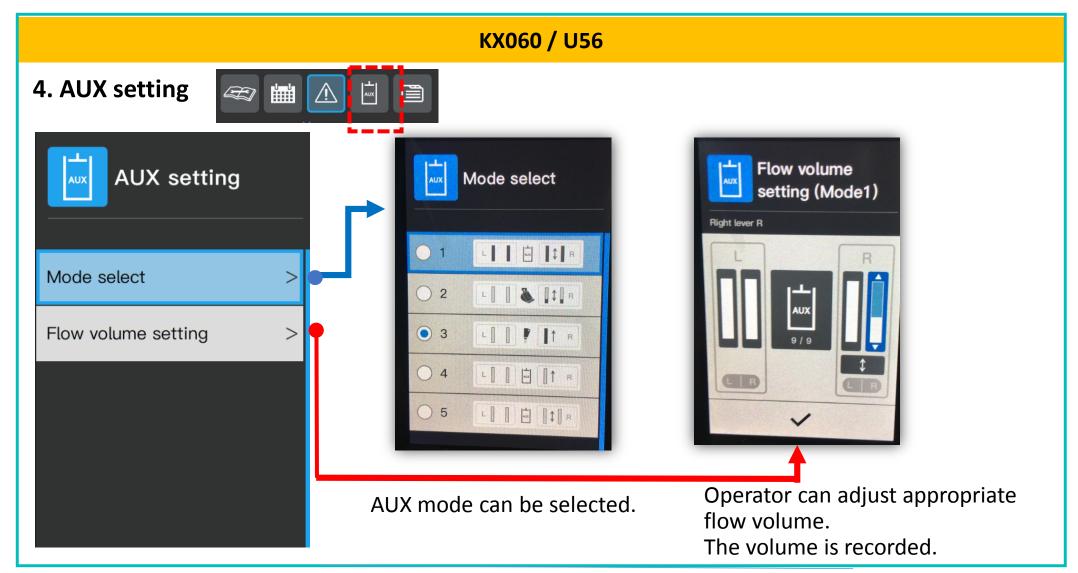
### **New Digital Panel (Menu icons)**







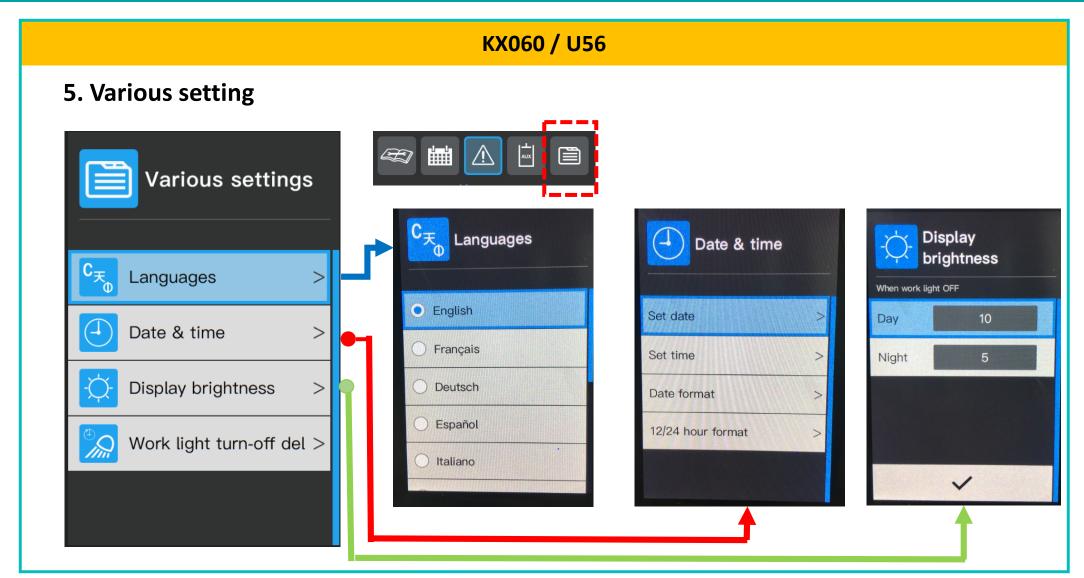
## **New Digital Panel (Menu icons)**







### **New Digital Panel (Menu icons)**









# Air conditioning system







# Air conditioning system

#### KX057 / U55



Face mode: Blowing operator's face by two ventilations (highlighted by yellow circle)



Air flow: 12.4 m/s(\*) (U55, face mode)

(\*) Average of yellow two ventilation in face mode

#### KX060 / U56



- 7 air ventilations
- Higher position rear ventilation blows the wind to operator's neck
- Air flow: 19.1 m/s(\*) (U56, face mode)

New powerful AC offers much comfortable working environment to operator and strong defrosting function.







# **Storage Space**







# **Grease gun holder**

#### KX057 / U55



Grease gun holder is in right bonnet.

#### KX060 / U56



Grease gun holder is under the CAB entrance.

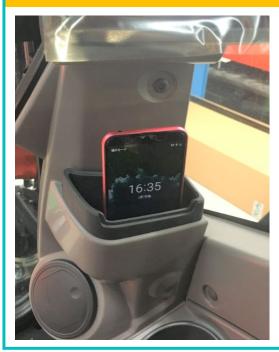
### Grease gun holder location is more convenient.





### Mobile phone holder & Front lower window holder

#### KX060 / U56



Mobile phone holder is located under LCD display.

#### KX060 / U56



Holding brackets for front lower widow are added on the left side rear window.

Useful storage spaces are added to new 5t machines.





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# II -3. Comfortability and Utility (Operation)







# **AUX function**







### **AUX activate SW**

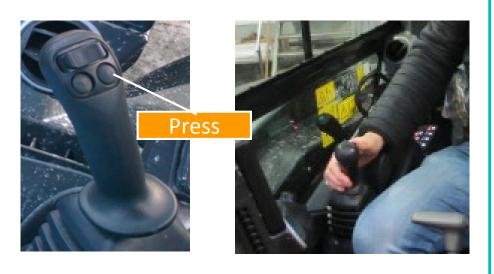
#### KX057 / U55





SW on the LCD meter panel

#### KX060 / U56



SW on the Right joystick

Operator doesn't have to reach his hand to activate AUX.





## **Electrical third line hydraulic return**

#### KX057 / U55



Hydraulic third line return on/off can be changed by the lever in right bonnet.

#### Operator

- needs to get off the machine every time.
- needs to access hot equipment.
- sometimes forgets to open the third line when using hammer

#### KX060 / U56





Hydraulic third line is automatically opened when breaker mode is activated.

No risk and trouble, thanks to electrical third line hydraulic return.





# Mounting positions for hydraulic Q/C piping







The mounting positions for hydraulic Quick coupler piping are newly adopted to front arm.

# Installation of Hydraulic Q/C is easier.







# Working light







## **LED** working light

#### KX057 / U55





**CAB** and boom lights are halogen.

#### KX060 / U56



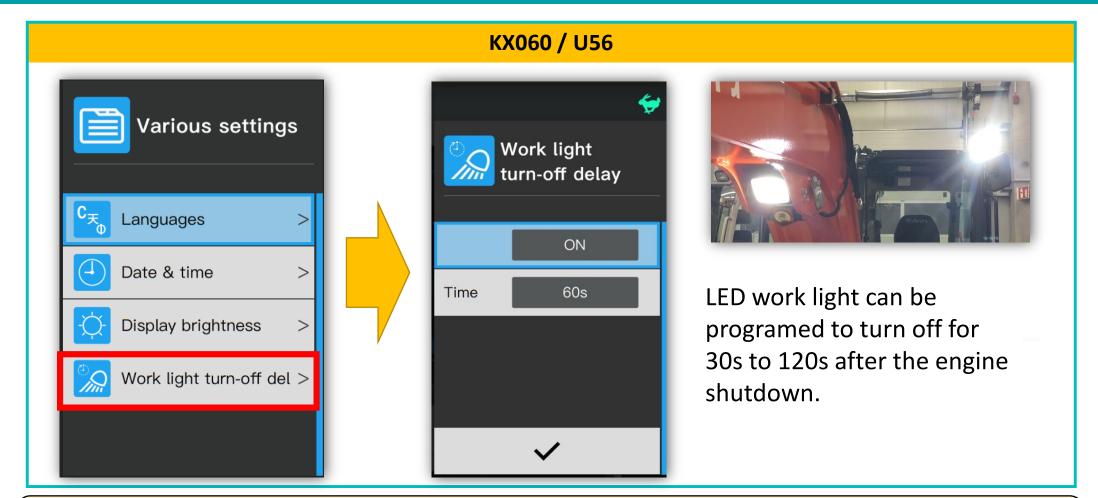
**LED lights are standard on CAB** and boom.

Standard LED lights give the better brightness and long interval of replacement.





## Working light turn off delay function



This function enables operator to exit the machine and walk away more safely.







# **Dozer function**







# **Dozer floating function**

#### KX060 / U56



Dozer floating function is standard.

# Operator can level the ground more easily.





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# II -4. Safety equipment







# **Seatbelt**







# High visibility seatbelt with alert function



High visibility seatbelt and alert function encourage operator to fasten the seatbelt. This reduce the risk of serious accidents.







# Holding valve







### Arm & Boom holding valve as standard

#### KX057 / U55



Only boom holding valve is standard.

#### KX060 / U56



Boom and Arm holding valves are standard.

In addition to boom holding valve, arm holding valve is added as standard.







# Power outlet for beacon light







### **Beacon light power outlets**





The harness and mounting position are ready for green beacon light.







# Tie down points







### Tie down points on the top frame

#### KX057 / U55





Only under carriage has tie down points.

#### KX060 / U56





Tie down points are mounted on the top frame.

Tie down points on upper structure enable to make machine more stable in transportation.





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# **II** -5 Serviceability

II -6 Design quality



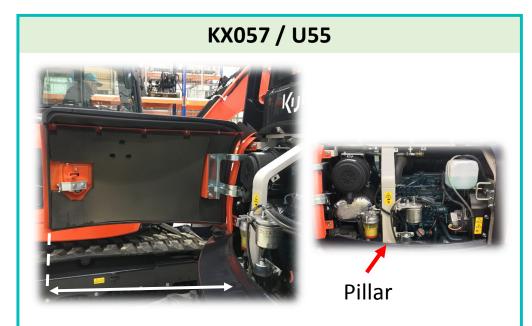


# II -5. Serviceability





## **Rear bonnet opening**



- **Horizontal bonnet open**
- **Center pillar**





- Vertical bonnet open
- No center pillar

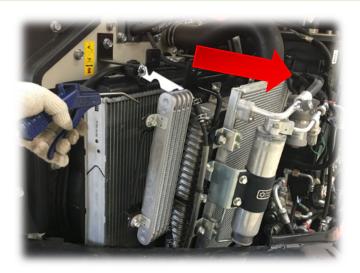
Vertical bonnet open is effective for space saving, and engine room w/o pillar achieves good accessibility.





## Radiator and oil cooler side by side layout

#### KX057 / U55



- **Tandem layout (2 layers)**
- Tilt condenser

#### KX060 / U56



- Side by side layout (1 layer)
- **Rotatable condenser**

New layout of cooling equipment ensures the good accessibility for cleaning.





## **Double fuel filter**

#### KX057 / U55



One fuel filter is attached.



Double fuel filters protect the common rail engine from contamination.





in water separator.

# Bolt on hand rail

#### KX057 / U55



Handrail is mounted on CAB by welding.

#### KX060 / U56



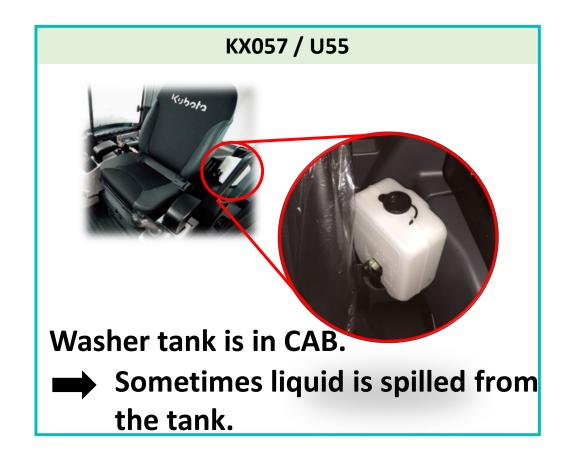
Handrail is mounted on CAB by bolts.

Handrail can be repaired without replacement of Cabin.





### **Washer tank location**





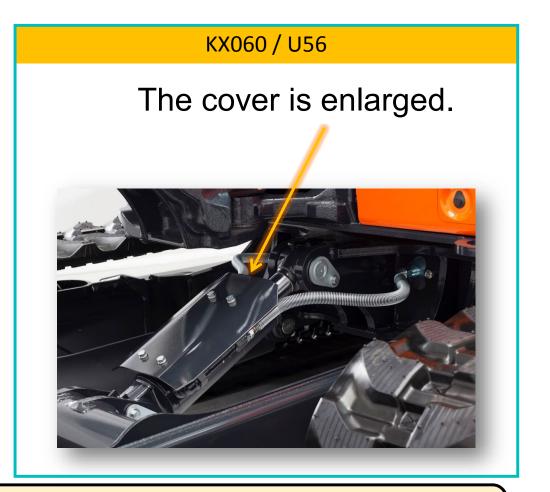
In new 5t models, CAB inside never get wet by washer fluid.





# Larger dozer cylinder protection

KX057 / U55 The cylinder is not covered completely.

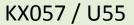


Larger cover fully protects the dozer cylinder.





# **Enlarged oil receiver**





Small receiver is mounted under the oil filter.

#### KX060 / U56



Oil receiver is enlarged to prevent overflow.

Larger oil receiver prevents the overflow of engine oil when the filter is replaced.





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# II. New functions and improved points

- II -1 Environmental conservation
- II -2 Comfortability and Utility (Cabin)
- II -3 Comfortability and Utility (Operation)
- II -4 Safety equipment
- II -5 Serviceability
- **II** -6 Design quality





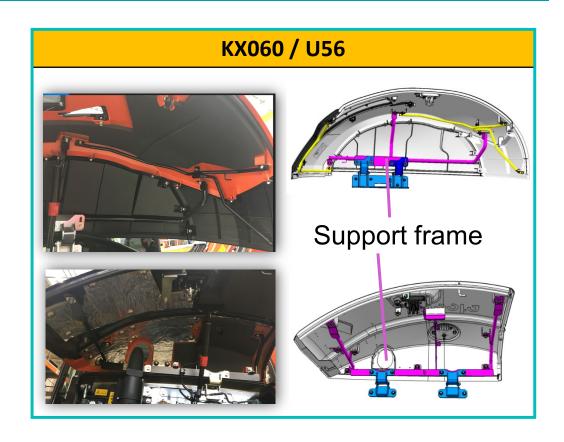
# II -6. Design quality





# **Durability of bonnet**





**Newly installed support frames improve the rigidity of** bonnets.





# **Exterior finishing**

#### KX057 / U55



Edges of bonnet are flat. The gap between bonnets are highlighted.

#### KX060 / U56



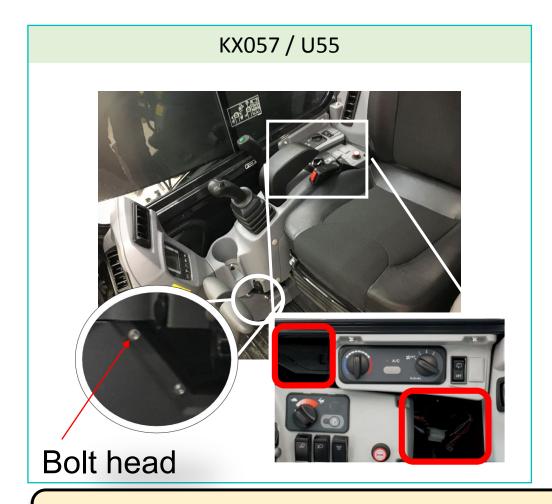
Bended bonnet edges conceal the gap between bonnets.

Bended bonnet edges make an impression of good quality exterior.





# **Interior finishing**



#### KX060 / U56



- No bolt head in CAB
- Less gap between consoles

Better interior finishing make the impression of "Luxury"





# For Earth, For Life Kuboka



